I-DEV INTERNATIONAL
ANALYST (AFRICA)

POSITION: Analyst (Africa)
FOCUS: Emerging Market Venture Capital, Investment Advisory & Business Strategy
START DATE: Immediately
LOCATION: Nairobi, Africa (I-DEV Africa Regional Headquarters)

ABOUT I-DEV INTERNATIONAL

I-DEV International (www.idevinternational.com) is a global strategy and investment advisory firm with offices in Lima (Peru), San Francisco (USA) and Nairobi (Kenya) committed to unlocking the unique insights, innovation and investment needed to build and scale high-impact businesses around the world. We advise on private sector strengthening initiatives and directly support SMEs (Small Medium Sized Enterprises) in their Seed through Series C rounds to become regional and international leaders. By building these leading businesses and a stronger private sector, we are creating jobs, bolstering local economies, and reducing stressors that drive conflict. I-DEV has worked in over 10 sectors to create game changing impact; however, core areas of expertise include Mobile/Internet Technology, Clean Energy, Sustainable Agriculture, and Emerging Markets Supply Chains.

Founded in 2009, I-DEV has become known as "a unique combination of grassroots development, hard-nosed business and savvy 2.0 smarts." We have built a network of clients and partners that includes 100+ emerging market and impact investment funds (with over $10 billion in combined committed capital), Fortune 500 corporations, high impact SMEs, and leading foundations and development organizations.

I-DEV AFRICA SAMPLE ENGAGEMENTS

- Sole-Sell Side Advisor for a Series Seed round of $1.5M for Kenyan m-commerce enabled B2B distribution company
- Program review and strategy development for the World Bank and leading clean energy companies on market-based interventions that will bring clean energy and improved cooking solutions to East Africa's refugee camps and slums
- Sole-Sell Side Advisor on $4M capital raise & Pan-African expansion strategy for largest branded beverage company in Burkina Faso
- Due diligence strategy and advisory support to USAID's Development Innovation Ventures grant program focused on investing in high-impact for-profit and non-profit innovations
- Analysis and entry strategy for developing leading cold chain infrastructure business in East Africa
- Ongoing due diligence, fund management and fund strategy support to the Global Alliance for Clean Cookstoves, ranging from early stage capacity building to pilot innovation and growth stage venture grant initiatives
- Field focus groups and value chain mapping of the livestock & meat sector in Kenya to make recommendations to a leading development initiative on priority investments to attract foreign investment
- East Africa market penetration and growth strategy for leading South African clean energy company

POSITION DESCRIPTION & RESPONSIBILITIES

As an Analyst in I-DEV's Africa regional headquarters, you will:

- Play a key support function for the Africa Team
- Work closely with Associate Fellows and Senior Associates to conduct research, compile presentations and develop charts
- Review and input financial data for financial models and investment memos
- Conduct research for I-DEV reports, across a range of sectors
- Maintain I-DEV databases, by aggregating and entering data from I-DEV teams on funds, notes from conferences, etc.

QUALIFICATIONS & SELECTION CRITERIA

At I-DEV, we seek to hire and train the next emerging markets and global leaders focused on high-impact business solutions, and to share critical insights developed through our work. We seek world travelers, adventurers and game changers who believe anything is possible and that we can make it happen. Our teams are lean, yet not afraid to go above and beyond or get our hands dirty to uncover the best solutions for our clients.

Core qualifications for Analysts:

- Minimum of 1 year experience in management consulting and/or investment for a leading global firm
- Comfort working independently and in an entrepreneurial, start up environment
- Proficient in financial modeling and cost/benefit analysis; Strong quantitative skills; familiar with company evaluation and valuation
- Strong critical thinking skills, and ability to think out-of-the-box to develop innovative solutions; structure problems logically and then design and implement solutions that focus on the core issues
- Strong organizational skills; does not have to be asked twice to complete a task and is comfortable asking for help if unclear about how best to approach developing a solution
- Strong history of team collaboration and effective internal/external communications
- BA, BS or equivalent undergraduate degree (ideally, in finance or business)
- In progress towards a graduate degree in finance or business, and CFA or other certifications a plus
- Impeccable English and grammar
- Strong academic record
- Interested in growing with I-DEV over the long-term, and to commit to at least 2 years with the company

You may be a perfect fit, if these also describe you…

- Independent, proactive and comfortable asking the hard questions
- Creative in identifying cost-effective solutions to any challenge
- Adventurous, open-minded and ready to learn
- Humble in collaboration and bold in ideas and brainstorms because you believe nothing is impossible, and understand that partnerships and buy-in are often critical
- Passionate about problem solving and emerging markets development
- Believe that businesses- social enterprise or not- can create powerful change in emerging markets, and that long-term financial stability and growth of any business is a critical first step to creating meaningful social and environmental impact

COMPENSATION & BENEFITS:

Competitive salary; commission and performance-based bonus

HOW TO APPLY

If this sounds like a good fit, please send your CV and responses to the following application questions:

1. Why are you a good fit for I-DEV, and how did you learn about this opportunity? What are examples of how your experience, interests and personality make you a strong candidate? (Max. 200 words)
2. What are the unique opportunities you see in SSA and hope to explore in the region while with I-DEV? What are 2-3 interesting initiatives, programs, investments or trends you are excited about? Why are you excited and what do you believe could be the long-term potential? This question is designed to test your big picture thinking and general understanding of the sector, so go ahead and be creative and specific with your answer (Max. 200 words)
3. If we were to speak with your colleagues and previous supervisors, what are 3 words they'd use to describe you? What are 1-2 examples of how you leveraged these traits or strengths to create value for you or something important? (Max. 200 words)

Responses should be sent to careers@idevinternational.com with Subject Title: "**Analyst (Africa)**"

The rolling application process begins immediately.