



I-DEV FALL/SPRING ASSOCIATE (NYC/Virtual)

POSITIONS: Fall/Spring Term Associate

START DATE: Immediately (*Latest start date in October 2011; February 2012 for Spring candidates*)

TERM: Min. 3 months (*Preference given to those who can commit for full academic year*)

POSTED: August 22, 2011

LOCATIONS: New York- Astor Place (*or Virtual w/ regular e- & phone correspondence*)

ABOUT I-DEV INTERNATIONAL:

I-DEV International (www.idevinternational.com) is a full service management & financial strategy advisory firm for the development sector with offices in New York, Peru and Singapore. I-DEV fosters economic development through the creation of viable and sustainable small and medium sized enterprises (SMEs) at the base of the pyramid (BoP). The firm works with corporations, impact investors and NGOs to provide BoP communities with the training, resources, and relationships needed to build financially-independent businesses that are tapped into existing markets at the national and international level. I-DEV's services include:

- Strategy consulting for BoP businesses, NGOs & corporations with developing country operations
- Business creation & incubation services for the BoP
- Financial strategy & management advisory services
- Supply chain and distribution network development
- In-field CSR & development project design & management and project support & monitoring
- Social venture capital strategy & portfolio improvement

POSITION DESCRIPTION (1-2 POSITIONS):

I-DEV's Term Associate Program is designed to give MBAs and other graduate students with traditional business experience exposure to the impact investing, international development and social innovation sector. Term Associates will receive 3 months of training into I-DEV's unique business-based development approach, which focuses on addressing the "missing middle", building market-based BoP businesses, sustainable economic development and development financing.

The Term Associate position is unpaid; however, individuals will receive training, and have work-related expenses reimbursed. I-DEV is also happy to provide documentation to universities offering financial support for socially-oriented internships, as well as excellent job references.

NYC Term Associates will conduct research and activities to promote I-DEV's brand to new and existing clients, including approach and follow up with potential clients and researching/writing proposals for new projects. Term Associates may also be asked to work on active projects, conducting market research and building financial models to meet BoP clients' needs. Term Associates will work directly under the NY Director and may work remotely (with frequent e-correspondence); locally-based hires may be asked to report to I-DEV's New York office, located in Astor Place, occasionally. Term Associates are expected to commit a minimum of 15-20 hours per week to I-DEV.

QUALIFICATIONS:

Previous experience in banking, management consulting or financial analysis/modeling is preferred. Spanish comprehension/fluency and previous marketing and corporate relations experience a plus.

Note: The interview process will test strong candidates on financial modeling, research skills, and critical thinking. Candidates should be comfortable in a fast-paced, entrepreneurial environment and be independent, out-of-the-box thinkers.

HOW TO APPLY:

Send a **cover letter and resume** with Subject Title: "**Term Associate 2011 (NYC)**" to the following:

Ms. Patricia Chin-Sweeney, NY Director
careers@idevinternational.com

The rolling application process begins effective immediately. *We apologize but due to number of applicants, we can only respond to those who are invited to interview. We expect to complete the hiring process by end of October at the latest.*